

Career & Salary Reference Guide — Entry-Level Median Salaries (HS through Master's Degree)			
Industry	Job / Career Title	Education Required	Entry-Level Salary
Business & Finance	Office Clerk / Administrative Assistant	High School Diploma	\$39,000
Business & Finance	Customer Service Representative	High School Diploma	\$39,000
Business & Finance	Bookkeeper	Certificate	\$48,000
Business & Finance	Payroll / Tax Prep Specialist	Certificate	\$48,000
Business & Finance	Medical Billing & Coding Specialist	Certificate	\$48,000
Business & Finance	Accounting Technician	Certificate	\$48,000
Business & Finance	Real Estate Agent	Certificate	\$48,000
Business & Finance	Paralegal / Legal Assistant	2-Year Degree	\$60,000
Business & Finance	Insurance Specialist	2-Year Degree	\$60,000
Business & Finance	Financial Services Representative	2-Year Degree	\$60,000
Business & Finance	Accountant / Auditor	4-Year Degree	\$82,000
Business & Finance	Budget Analyst	4-Year Degree	\$82,000
Business & Finance	Financial Analyst	4-Year Degree	\$82,000
Business & Finance	Human Resources Specialist	4-Year Degree	\$82,000
Business & Finance	Loan Officer	4-Year Degree	\$82,000
Business & Finance	Management Analyst / Consultant	4-Year Degree	\$82,000
Business & Finance	Marketing / Market Research Analyst	4-Year Degree	\$82,000
Business & Finance	Project Manager	4-Year Degree	\$82,000
Business & Finance	Financial Manager	Master's Degree	\$115,000
Business & Finance	HR Manager	Master's Degree	\$115,000
Business & Finance	Operations Manager	Master's Degree	\$115,000
Business & Finance	Compliance Officer (Senior)	Master's Degree	\$115,000
Creative & Media	Print / Production Technician	High School Diploma	\$35,000
Creative & Media	Merchandise Displayer	High School Diploma	\$35,000
Creative & Media	Graphic Design Technician	Certificate	\$43,000
Creative & Media	Web Developer (Certificate)	Certificate	\$43,000
Creative & Media	Broadcast / Audio Technician	Certificate	\$43,000
Creative & Media	Photographer's Assistant	Certificate	\$43,000
Creative & Media	Multimedia Technician	2-Year Degree	\$52,000
Creative & Media	Sound Engineering Technician	2-Year Degree	\$52,000
Creative & Media	Interpreter / Translator	2-Year Degree	\$52,000
Creative & Media	Graphic Designer	4-Year Degree	\$68,000
Creative & Media	Web Developer / UX Designer	4-Year Degree	\$68,000
Creative & Media	Journalist / News Reporter	4-Year Degree	\$68,000
Creative & Media	Public Relations Specialist	4-Year Degree	\$68,000
Creative & Media	Technical Writer	4-Year Degree	\$68,000
Creative & Media	Film / Video Producer	4-Year Degree	\$68,000
Creative & Media	Art Director	4-Year Degree	\$68,000
Creative & Media	Communications Manager	Master's Degree	\$88,000
Creative & Media	Creative Director	Master's Degree	\$88,000
Creative & Media	Media / Communications Professor	Master's Degree	\$88,000
Education & Human Services	Teacher Aide / Paraprofessional	High School Diploma	\$34,000
Education & Human Services	School Bus Monitor	High School Diploma	\$34,000
Education & Human Services	Child Development Associate (CDA)	Certificate	\$41,000
Education & Human Services	Early Childhood Education Aide	Certificate	\$41,000
Education & Human Services	Preschool Teacher (Certificate)	Certificate	\$41,000
Education & Human Services	Human Services Technician	2-Year Degree	\$52,000
Education & Human Services	Social & Human Services Assistant	2-Year Degree	\$52,000
Education & Human Services	Community Health Worker	2-Year Degree	\$52,000
Education & Human Services	Elementary School Teacher	4-Year Degree	\$63,000
Education & Human Services	Middle School Teacher	4-Year Degree	\$63,000
Education & Human Services	High School Teacher	4-Year Degree	\$63,000
Education & Human Services	Special Education Teacher	4-Year Degree	\$63,000
Education & Human Services	Social Worker (BSW)	4-Year Degree	\$63,000
Education & Human Services	Probation / Correction Treatment Specialist	4-Year Degree	\$63,000
Education & Human Services	Licensed Clinical Social Worker	Master's Degree	\$82,000
Education & Human Services	School Counselor	Master's Degree	\$82,000
Education & Human Services	Mental Health / Substance Abuse Counselor	Master's Degree	\$82,000
Education & Human Services	Marriage & Family Therapist	Master's Degree	\$82,000
Education & Human Services	Instructional Coordinator	Master's Degree	\$82,000
Engineering	Engineering Technician (Drafting)	High School Diploma	\$45,000
Engineering	Quality Control Inspector	High School Diploma	\$45,000
Engineering	Engineering Technician (HVAC/Elec)	Certificate	\$60,000

Engineering	CAD Technician	Certificate	\$60,000
Engineering	Surveying Technician	2-Year Degree	\$74,000
Engineering	Civil Engineering Technician	2-Year Degree	\$74,000
Engineering	Electrical Engineering Technician	2-Year Degree	\$74,000
Engineering	Mechanical Engineering Technician	2-Year Degree	\$74,000
Engineering	Industrial Engineering Technician	2-Year Degree	\$74,000
Engineering	Civil Engineer	4-Year Degree	\$102,000
Engineering	Mechanical Engineer	4-Year Degree	\$102,000
Engineering	Electrical / Electronics Engineer	4-Year Degree	\$102,000
Engineering	Aerospace Engineer	4-Year Degree	\$102,000
Engineering	Chemical Engineer	4-Year Degree	\$102,000
Engineering	Industrial Engineer	4-Year Degree	\$102,000
Engineering	Environmental Engineer	4-Year Degree	\$102,000
Engineering	Biomedical Engineer	4-Year Degree	\$102,000
Engineering	Nuclear Engineer	4-Year Degree	\$102,000
Engineering	Senior / Lead Engineer	Master's Degree	\$128,000
Engineering	Research & Development Engineer	Master's Degree	\$128,000
Engineering	Engineering Manager	Master's Degree	\$128,000
Health & Medical Support	Home Health Aide / Personal Care Aide	High School Diploma	\$36,000
Health & Medical Support	Medical Records Clerk	High School Diploma	\$36,000
Health & Medical Support	Certified Nursing Assistant (CNA)	Certificate	\$44,000
Health & Medical Support	Medical Assistant	Certificate	\$44,000
Health & Medical Support	Dental Assistant	Certificate	\$44,000
Health & Medical Support	Pharmacy Technician	Certificate	\$44,000
Health & Medical Support	EMT / Emergency Medical Technician	Certificate	\$44,000
Health & Medical Support	Veterinary Assistant	Certificate	\$44,000
Health & Medical Support	Licensed Practical Nurse (LPN)	Certificate	\$44,000
Health & Medical Support	Registered Nurse (RN)	2-Year Degree	\$62,000
Health & Medical Support	Dental Hygienist	2-Year Degree	\$62,000
Health & Medical Support	Radiologic Technologist	2-Year Degree	\$62,000
Health & Medical Support	Respiratory Therapist	2-Year Degree	\$62,000
Health & Medical Support	Surgical Technologist	2-Year Degree	\$62,000
Health & Medical Support	Medical Lab Technician	2-Year Degree	\$62,000
Health & Medical Support	Diagnostic Medical Sonographer	2-Year Degree	\$62,000
Health & Medical Support	Nuclear Medicine Technologist	2-Year Degree	\$62,000
Health & Medical Support	Health Information Technologist	2-Year Degree	\$62,000
Health & Medical Support	Health Services Manager (entry)	4-Year Degree	\$78,000
Health & Medical Support	Health Educator	4-Year Degree	\$78,000
Health & Medical Support	Medical & Health Services Coordinator	4-Year Degree	\$78,000
Health & Medical Support	Occupational Therapy Assistant (advanced)	4-Year Degree	\$78,000
Health & Medical Support	Healthcare Administrator	Master's Degree	\$102,000
Health & Medical Support	Nurse Practitioner	Master's Degree	\$102,000
Health & Medical Support	Physician Assistant	Master's Degree	\$102,000
Health & Medical Support	Speech-Language Pathologist	Master's Degree	\$102,000
Health & Medical Support	Occupational Therapist	Master's Degree	\$102,000
Military	Enlisted – Infantry / Combat Arms	High School Diploma	\$30,000
Military	Enlisted – Administrative / Clerical	High School Diploma	\$30,000
Military	Enlisted – Logistics / Supply	High School Diploma	\$30,000
Military	Enlisted – Mechanics / Maintenance	High School Diploma	\$30,000
Military	Enlisted – Communications / IT Support	High School Diploma	\$30,000
Military	Enlisted – Medical / Healthcare Support	High School Diploma	\$30,000
Military	Enlisted – Intelligence Analyst	Certificate	\$38,000
Military	Enlisted – Cybersecurity Specialist	Certificate	\$38,000
Military	Enlisted – Nuclear / Technical Specialist	Certificate	\$38,000
Military	Warrant Officer	2-Year Degree	\$52,000
Military	Commissioned Officer – O-1 (2nd Lt / Ensign)	4-Year Degree	\$74,000
Military	Commissioned Officer – O-2 (1st Lt / Lt. JG)	4-Year Degree	\$74,000
Military	Judge Advocate (JAG) Officer	4-Year Degree	\$74,000
Military	Military Intelligence Officer	4-Year Degree	\$74,000
Military	Medical / Dental Officer	4-Year Degree	\$74,000
Military	Senior Officer / Staff Officer	Master's Degree	\$96,000
Military	Military Psychologist / Social Worker	Master's Degree	\$96,000
Public Safety	Security Guard	High School Diploma	\$44,000
Public Safety	Correctional Officer / Jailer	High School Diploma	\$44,000
Public Safety	Bailiff	High School Diploma	\$44,000
Public Safety	Transportation Security Screener (TSA)	High School Diploma	\$44,000

Public Safety	Parking Enforcement Officer	High School Diploma	\$44,000
Public Safety	Firefighter	Certificate	\$50,000
Public Safety	EMT / Paramedic	Certificate	\$50,000
Public Safety	Dispatcher (Police / Fire / EMS)	Certificate	\$50,000
Public Safety	Police / Sheriff's Patrol Officer	2-Year Degree	\$63,000
Public Safety	Transit / Railroad Police	2-Year Degree	\$63,000
Public Safety	Animal Control Officer	2-Year Degree	\$63,000
Public Safety	Private Detective / Investigator	2-Year Degree	\$63,000
Public Safety	Probation Officer	4-Year Degree	\$79,000
Public Safety	Criminal Investigator / Detective	4-Year Degree	\$79,000
Public Safety	Fish & Game Warden	4-Year Degree	\$79,000
Public Safety	Fire Inspector / Investigator	4-Year Degree	\$79,000
Public Safety	Intelligence Analyst (Civilian)	4-Year Degree	\$79,000
Public Safety	Emergency Management Director	Master's Degree	\$98,000
Public Safety	Forensic Science Expert	Master's Degree	\$98,000
Public Safety	Criminal Justice Professor	Master's Degree	\$98,000
Service, Retail & Hospitality	Retail Sales Associate	High School Diploma	\$31,000
Service, Retail & Hospitality	Cashier / Checker	High School Diploma	\$31,000
Service, Retail & Hospitality	Food Service Worker / Cook	High School Diploma	\$31,000
Service, Retail & Hospitality	Hotel Front Desk Clerk	High School Diploma	\$31,000
Service, Retail & Hospitality	Housekeeper / Janitorial Staff	High School Diploma	\$31,000
Service, Retail & Hospitality	Customer Service Rep (Retail)	High School Diploma	\$31,000
Service, Retail & Hospitality	Cosmetologist / Barber / Esthetician	Certificate	\$37,000
Service, Retail & Hospitality	Personal Trainer / Fitness Instructor	Certificate	\$37,000
Service, Retail & Hospitality	Pharmacy Tech (Retail)	Certificate	\$37,000
Service, Retail & Hospitality	Event Coordinator (Associate)	2-Year Degree	\$45,000
Service, Retail & Hospitality	Restaurant Supervisor	2-Year Degree	\$45,000
Service, Retail & Hospitality	Travel Agent	2-Year Degree	\$45,000
Service, Retail & Hospitality	Retail Manager	4-Year Degree	\$58,000
Service, Retail & Hospitality	Hotel / Lodging Manager	4-Year Degree	\$58,000
Service, Retail & Hospitality	Food Service Manager	4-Year Degree	\$58,000
Service, Retail & Hospitality	Event Planner	4-Year Degree	\$58,000
Service, Retail & Hospitality	Marketing Specialist (Hospitality)	4-Year Degree	\$58,000
Service, Retail & Hospitality	Hospitality Director	Master's Degree	\$76,000
Service, Retail & Hospitality	Tourism & Hospitality Manager	Master's Degree	\$76,000
Skilled Trades & Construction	Construction Laborer	High School Diploma	\$46,000
Skilled Trades & Construction	Roofer	High School Diploma	\$46,000
Skilled Trades & Construction	Painter (Construction)	High School Diploma	\$46,000
Skilled Trades & Construction	Drywall / Ceiling Tile Installer	High School Diploma	\$46,000
Skilled Trades & Construction	Landscaper / Groundskeeper	High School Diploma	\$46,000
Skilled Trades & Construction	HVAC Technician	Certificate	\$58,000
Skilled Trades & Construction	Electrician (Journeyman)	Certificate	\$58,000
Skilled Trades & Construction	Plumber (Journeyman)	Certificate	\$58,000
Skilled Trades & Construction	Welder / Cutter	Certificate	\$58,000
Skilled Trades & Construction	Automotive Technician / Mechanic	Certificate	\$58,000
Skilled Trades & Construction	Carpenter	Certificate	\$58,000
Skilled Trades & Construction	Sheet Metal Worker	Certificate	\$58,000
Skilled Trades & Construction	Elevator Installer / Repairer	2-Year Degree	\$67,000
Skilled Trades & Construction	Industrial Machinery Mechanic	2-Year Degree	\$67,000
Skilled Trades & Construction	Construction & Building Inspector	2-Year Degree	\$67,000
Skilled Trades & Construction	Construction Manager (entry)	4-Year Degree	\$82,000
Skilled Trades & Construction	Architectural Drafter	4-Year Degree	\$82,000
Skilled Trades & Construction	Civil Engineering Technician (BA)	4-Year Degree	\$82,000
Skilled Trades & Construction	Construction Project Manager	Master's Degree	\$98,000
Skilled Trades & Construction	Facilities / Operations Director	Master's Degree	\$98,000
Technology (IT & Computing)	IT Help Desk Technician	High School Diploma	\$42,000
Technology (IT & Computing)	Data Entry Specialist	High School Diploma	\$42,000
Technology (IT & Computing)	IT Support Specialist (Certificate)	Certificate	\$58,000
Technology (IT & Computing)	Cybersecurity Technician	Certificate	\$58,000
Technology (IT & Computing)	Web Developer (Bootcamp / Certificate)	Certificate	\$58,000
Technology (IT & Computing)	Graphic Designer (Digital / Certificate)	Certificate	\$58,000
Technology (IT & Computing)	Network Support Technician	2-Year Degree	\$72,000
Technology (IT & Computing)	Computer User Support Specialist	2-Year Degree	\$72,000
Technology (IT & Computing)	Web Developer (Associate)	2-Year Degree	\$72,000
Technology (IT & Computing)	Software Developer	4-Year Degree	\$98,000
Technology (IT & Computing)	Computer Systems Analyst	4-Year Degree	\$98,000

Technology (IT & Computing)	Network / Systems Administrator	4-Year Degree	\$98,000
Technology (IT & Computing)	Cybersecurity Analyst	4-Year Degree	\$98,000
Technology (IT & Computing)	Database Administrator	4-Year Degree	\$98,000
Technology (IT & Computing)	IT Project Manager	4-Year Degree	\$98,000
Technology (IT & Computing)	Cloud / DevOps Engineer	4-Year Degree	\$98,000
Technology (IT & Computing)	Data Analyst	4-Year Degree	\$98,000
Technology (IT & Computing)	Software Engineer (Senior / Lead)	Master's Degree	\$128,000
Technology (IT & Computing)	Data Scientist / ML Engineer	Master's Degree	\$128,000
Technology (IT & Computing)	Computer & Information Research Scientist	Master's Degree	\$128,000
Technology (IT & Computing)	IT Director / CTO (entry)	Master's Degree	\$128,000
Transportation & Logistics	Delivery Driver	High School Diploma	\$45,000
Transportation & Logistics	Warehouse Worker / Material Handler	High School Diploma	\$45,000
Transportation & Logistics	Bus / Transit Driver	High School Diploma	\$45,000
Transportation & Logistics	CDL Truck Driver (Class A or B)	Certificate	\$52,000
Transportation & Logistics	Diesel Mechanic / Technician	Certificate	\$52,000
Transportation & Logistics	Heavy Equipment Operator	Certificate	\$52,000
Transportation & Logistics	Air Traffic Control Specialist	2-Year Degree	\$63,000
Transportation & Logistics	Logistics / Supply Chain Technician	2-Year Degree	\$63,000
Transportation & Logistics	Aircraft Mechanic / Avionics Tech	2-Year Degree	\$63,000
Transportation & Logistics	Transportation / Logistics Manager	4-Year Degree	\$78,000
Transportation & Logistics	Supply Chain Analyst	4-Year Degree	\$78,000
Transportation & Logistics	Operations / Distribution Manager	4-Year Degree	\$78,000
Transportation & Logistics	Purchasing / Procurement Specialist	4-Year Degree	\$78,000
Transportation & Logistics	Pilot (Commercial – Airlines)	4-Year Degree	\$78,000
Transportation & Logistics	Transportation Planner	4-Year Degree	\$78,000
Transportation & Logistics	Logistics Director / Supply Chain Manager	Master's Degree	\$96,000
Transportation & Logistics	Operations Research Analyst	Master's Degree	\$96,000
Doctoral & Professional Degree Careers — Median Annual Salary			
Career / Job Title	Degree Required	Field / Industry	Median Salary
University Professor / Postsecondary Teacher	Doctoral or Professional Degree (PhD)	Education	\$103,470
Physician (MD/DO)	Doctor of Medicine (MD or DO)	Health & Medical	\$239,200
Dentist (General)	Doctor of Dental Surgery (DDS or DMD)	Health & Medical	\$166,300
Pharmacist	Doctor of Pharmacy (PharmD)	Health & Medical	\$140,920
Physical Therapist	Doctor of Physical Therapy (DPT)	Health & Medical	\$130,020
Clinical Psychologist	Doctor of Psychology (PsyD) or PhD	Behavioral Health	\$94,310
Attorney / Lawyer	Juris Doctor (JD)	Law & Public Service	\$125,990
Research Scientist	Doctorate (PhD – Research)	Science & Technology	\$130,000

Career & Salary Reference Guide — Sorted by Education Level

Industry	Job / Career Title	Education Required	Entry-Level Salary
— High School Diploma —			
Business & Finance	Office Clerk / Administrative Assistant	High School Diploma	\$39,000
Business & Finance	Customer Service Representative	High School Diploma	\$39,000
Creative & Media	Print / Production Technician	High School Diploma	\$35,000
Creative & Media	Merchandise Displayer	High School Diploma	\$35,000
Education & Human Services	Teacher Aide / Paraprofessional	High School Diploma	\$34,000
Education & Human Services	School Bus Monitor	High School Diploma	\$34,000
Engineering	Engineering Technician (Drafting)	High School Diploma	\$45,000
Engineering	Quality Control Inspector	High School Diploma	\$45,000
Health & Medical Support	Home Health Aide / Personal Care Aide	High School Diploma	\$36,000
Health & Medical Support	Medical Records Clerk	High School Diploma	\$36,000
Military	Enlisted – Infantry / Combat Arms	High School Diploma	\$30,000
Military	Enlisted – Administrative / Clerical	High School Diploma	\$30,000
Military	Enlisted – Logistics / Supply	High School Diploma	\$30,000
Military	Enlisted – Mechanics / Maintenance	High School Diploma	\$30,000
Military	Enlisted – Communications / IT Support	High School Diploma	\$30,000
Military	Enlisted – Medical / Healthcare Support	High School Diploma	\$30,000
Public Safety	Security Guard	High School Diploma	\$44,000
Public Safety	Correctional Officer / Jailer	High School Diploma	\$44,000
Public Safety	Bailiff	High School Diploma	\$44,000
Public Safety	Transportation Security Screener (TSA)	High School Diploma	\$44,000
Public Safety	Parking Enforcement Officer	High School Diploma	\$44,000
Service, Retail & Hospitality	Retail Sales Associate	High School Diploma	\$31,000
Service, Retail & Hospitality	Cashier / Checker	High School Diploma	\$31,000
Service, Retail & Hospitality	Food Service Worker / Cook	High School Diploma	\$31,000
Service, Retail & Hospitality	Hotel Front Desk Clerk	High School Diploma	\$31,000
Service, Retail & Hospitality	Housekeeper / Janitorial Staff	High School Diploma	\$31,000
Service, Retail & Hospitality	Customer Service Rep (Retail)	High School Diploma	\$31,000
Skilled Trades & Construction	Construction Laborer	High School Diploma	\$46,000
Skilled Trades & Construction	Roofer	High School Diploma	\$46,000
Skilled Trades & Construction	Painter (Construction)	High School Diploma	\$46,000
Skilled Trades & Construction	Drywall / Ceiling Tile Installer	High School Diploma	\$46,000
Skilled Trades & Construction	Landscaper / Groundskeeper	High School Diploma	\$46,000
Technology (IT & Computing)	IT Help Desk Technician	High School Diploma	\$42,000
Technology (IT & Computing)	Data Entry Specialist	High School Diploma	\$42,000
Transportation & Logistics	Delivery Driver	High School Diploma	\$45,000
Transportation & Logistics	Warehouse Worker / Material Handler	High School Diploma	\$45,000
Transportation & Logistics	Bus / Transit Driver	High School Diploma	\$45,000
— Certificate —			
Business & Finance	Bookkeeper	Certificate	\$48,000
Business & Finance	Payroll / Tax Prep Specialist	Certificate	\$48,000
Business & Finance	Medical Billing & Coding Specialist	Certificate	\$48,000
Business & Finance	Accounting Technician	Certificate	\$48,000
Business & Finance	Real Estate Agent	Certificate	\$48,000
Creative & Media	Graphic Design Technician	Certificate	\$43,000
Creative & Media	Web Developer (Certificate)	Certificate	\$43,000
Creative & Media	Broadcast / Audio Technician	Certificate	\$43,000
Creative & Media	Photographer's Assistant	Certificate	\$43,000
Education & Human Services	Child Development Associate (CDA)	Certificate	\$41,000
Education & Human Services	Early Childhood Education Aide	Certificate	\$41,000
Education & Human Services	Preschool Teacher (Certificate)	Certificate	\$41,000
Engineering	Engineering Technician (HVAC/Elec)	Certificate	\$60,000
Engineering	CAD Technician	Certificate	\$60,000
Health & Medical Support	Certified Nursing Assistant (CNA)	Certificate	\$44,000
Health & Medical Support	Medical Assistant	Certificate	\$44,000
Health & Medical Support	Dental Assistant	Certificate	\$44,000
Health & Medical Support	Pharmacy Technician	Certificate	\$44,000
Health & Medical Support	EMT / Emergency Medical Technician	Certificate	\$44,000

Health & Medical Support	Veterinary Assistant	Certificate	\$44,000
Health & Medical Support	Licensed Practical Nurse (LPN)	Certificate	\$44,000
Military	Enlisted – Intelligence Analyst	Certificate	\$38,000
Military	Enlisted – Cybersecurity Specialist	Certificate	\$38,000
Military	Enlisted – Nuclear / Technical Specialist	Certificate	\$38,000
Public Safety	Firefighter	Certificate	\$50,000
Public Safety	EMT / Paramedic	Certificate	\$50,000
Public Safety	Dispatcher (Police / Fire / EMS)	Certificate	\$50,000
Service, Retail & Hospitality	Cosmetologist / Barber / Esthetician	Certificate	\$37,000
Service, Retail & Hospitality	Personal Trainer / Fitness Instructor	Certificate	\$37,000
Service, Retail & Hospitality	Pharmacy Tech (Retail)	Certificate	\$37,000
Skilled Trades & Construction	HVAC Technician	Certificate	\$58,000
Skilled Trades & Construction	Electrician (Journeyman)	Certificate	\$58,000
Skilled Trades & Construction	Plumber (Journeyman)	Certificate	\$58,000
Skilled Trades & Construction	Welder / Cutter	Certificate	\$58,000
Skilled Trades & Construction	Automotive Technician / Mechanic	Certificate	\$58,000
Skilled Trades & Construction	Carpenter	Certificate	\$58,000
Skilled Trades & Construction	Sheet Metal Worker	Certificate	\$58,000
Technology (IT & Computing)	IT Support Specialist (Certificate)	Certificate	\$58,000
Technology (IT & Computing)	Cybersecurity Technician	Certificate	\$58,000
Technology (IT & Computing)	Web Developer (Bootcamp / Certificate)	Certificate	\$58,000
Technology (IT & Computing)	Graphic Designer (Digital / Certificate)	Certificate	\$58,000
Transportation & Logistics	CDL Truck Driver (Class A or B)	Certificate	\$52,000
Transportation & Logistics	Diesel Mechanic / Technician	Certificate	\$52,000
Transportation & Logistics	Heavy Equipment Operator	Certificate	\$52,000
— 2-Year Degree —			
Business & Finance	Paralegal / Legal Assistant	2-Year Degree	\$60,000
Business & Finance	Insurance Specialist	2-Year Degree	\$60,000
Business & Finance	Financial Services Representative	2-Year Degree	\$60,000
Creative & Media	Multimedia Technician	2-Year Degree	\$52,000
Creative & Media	Sound Engineering Technician	2-Year Degree	\$52,000
Creative & Media	Interpreter / Translator	2-Year Degree	\$52,000
Education & Human Services	Human Services Technician	2-Year Degree	\$52,000
Education & Human Services	Social & Human Services Assistant	2-Year Degree	\$52,000
Education & Human Services	Community Health Worker	2-Year Degree	\$52,000
Engineering	Surveying Technician	2-Year Degree	\$74,000
Engineering	Civil Engineering Technician	2-Year Degree	\$74,000
Engineering	Electrical Engineering Technician	2-Year Degree	\$74,000
Engineering	Mechanical Engineering Technician	2-Year Degree	\$74,000
Engineering	Industrial Engineering Technician	2-Year Degree	\$74,000
Health & Medical Support	Registered Nurse (RN)	2-Year Degree	\$62,000
Health & Medical Support	Dental Hygienist	2-Year Degree	\$62,000
Health & Medical Support	Radiologic Technologist	2-Year Degree	\$62,000
Health & Medical Support	Respiratory Therapist	2-Year Degree	\$62,000
Health & Medical Support	Surgical Technologist	2-Year Degree	\$62,000
Health & Medical Support	Medical Lab Technician	2-Year Degree	\$62,000
Health & Medical Support	Diagnostic Medical Sonographer	2-Year Degree	\$62,000
Health & Medical Support	Nuclear Medicine Technologist	2-Year Degree	\$62,000
Health & Medical Support	Health Information Technologist	2-Year Degree	\$62,000
Military	Warrant Officer	2-Year Degree	\$52,000
Public Safety	Police / Sheriff's Patrol Officer	2-Year Degree	\$63,000
Public Safety	Transit / Railroad Police	2-Year Degree	\$63,000
Public Safety	Animal Control Officer	2-Year Degree	\$63,000
Public Safety	Private Detective / Investigator	2-Year Degree	\$63,000
Service, Retail & Hospitality	Event Coordinator (Associate)	2-Year Degree	\$45,000
Service, Retail & Hospitality	Restaurant Supervisor	2-Year Degree	\$45,000
Service, Retail & Hospitality	Travel Agent	2-Year Degree	\$45,000
Skilled Trades & Construction	Elevator Installer / Repairer	2-Year Degree	\$67,000
Skilled Trades & Construction	Industrial Machinery Mechanic	2-Year Degree	\$67,000
Skilled Trades & Construction	Construction & Building Inspector	2-Year Degree	\$67,000
Technology (IT & Computing)	Network Support Technician	2-Year Degree	\$72,000

Technology (IT & Computing)	Computer User Support Specialist	2-Year Degree	\$72,000
Technology (IT & Computing)	Web Developer (Associate)	2-Year Degree	\$72,000
Transportation & Logistics	Air Traffic Control Specialist	2-Year Degree	\$63,000
Transportation & Logistics	Logistics / Supply Chain Technician	2-Year Degree	\$63,000
Transportation & Logistics	Aircraft Mechanic / Avionics Tech	2-Year Degree	\$63,000
— 4-Year Degree —			
Business & Finance	Accountant / Auditor	4-Year Degree	\$82,000
Business & Finance	Budget Analyst	4-Year Degree	\$82,000
Business & Finance	Financial Analyst	4-Year Degree	\$82,000
Business & Finance	Human Resources Specialist	4-Year Degree	\$82,000
Business & Finance	Loan Officer	4-Year Degree	\$82,000
Business & Finance	Management Analyst / Consultant	4-Year Degree	\$82,000
Business & Finance	Marketing / Market Research Analyst	4-Year Degree	\$82,000
Business & Finance	Project Manager	4-Year Degree	\$82,000
Creative & Media	Graphic Designer	4-Year Degree	\$68,000
Creative & Media	Web Developer / UX Designer	4-Year Degree	\$68,000
Creative & Media	Journalist / News Reporter	4-Year Degree	\$68,000
Creative & Media	Public Relations Specialist	4-Year Degree	\$68,000
Creative & Media	Technical Writer	4-Year Degree	\$68,000
Creative & Media	Film / Video Producer	4-Year Degree	\$68,000
Creative & Media	Art Director	4-Year Degree	\$68,000
Education & Human Services	Elementary School Teacher	4-Year Degree	\$63,000
Education & Human Services	Middle School Teacher	4-Year Degree	\$63,000
Education & Human Services	High School Teacher	4-Year Degree	\$63,000
Education & Human Services	Special Education Teacher	4-Year Degree	\$63,000
Education & Human Services	Social Worker (BSW)	4-Year Degree	\$63,000
Education & Human Services	Probation / Correction Treatment Specialist	4-Year Degree	\$63,000
Engineering	Civil Engineer	4-Year Degree	\$102,000
Engineering	Mechanical Engineer	4-Year Degree	\$102,000
Engineering	Electrical / Electronics Engineer	4-Year Degree	\$102,000
Engineering	Aerospace Engineer	4-Year Degree	\$102,000
Engineering	Chemical Engineer	4-Year Degree	\$102,000
Engineering	Industrial Engineer	4-Year Degree	\$102,000
Engineering	Environmental Engineer	4-Year Degree	\$102,000
Engineering	Biomedical Engineer	4-Year Degree	\$102,000
Engineering	Nuclear Engineer	4-Year Degree	\$102,000
Health & Medical Support	Health Services Manager (entry)	4-Year Degree	\$78,000
Health & Medical Support	Health Educator	4-Year Degree	\$78,000
Health & Medical Support	Medical & Health Services Coordinator	4-Year Degree	\$78,000
Health & Medical Support	Occupational Therapy Assistant (advanced)	4-Year Degree	\$78,000
Military	Commissioned Officer – O-1 (2nd Lt / Ensign)	4-Year Degree	\$74,000
Military	Commissioned Officer – O-2 (1st Lt / Lt. JG)	4-Year Degree	\$74,000
Military	Judge Advocate (JAG) Officer	4-Year Degree	\$74,000
Military	Military Intelligence Officer	4-Year Degree	\$74,000
Military	Medical / Dental Officer	4-Year Degree	\$74,000
Public Safety	Probation Officer	4-Year Degree	\$79,000
Public Safety	Criminal Investigator / Detective	4-Year Degree	\$79,000
Public Safety	Fish & Game Warden	4-Year Degree	\$79,000
Public Safety	Fire Inspector / Investigator	4-Year Degree	\$79,000
Public Safety	Intelligence Analyst (Civilian)	4-Year Degree	\$79,000
Service, Retail & Hospitality	Retail Manager	4-Year Degree	\$58,000
Service, Retail & Hospitality	Hotel / Lodging Manager	4-Year Degree	\$58,000
Service, Retail & Hospitality	Food Service Manager	4-Year Degree	\$58,000
Service, Retail & Hospitality	Event Planner	4-Year Degree	\$58,000
Service, Retail & Hospitality	Marketing Specialist (Hospitality)	4-Year Degree	\$58,000
Skilled Trades & Construction	Construction Manager (entry)	4-Year Degree	\$82,000
Skilled Trades & Construction	Architectural Drafter	4-Year Degree	\$82,000

Skilled Trades & Construction	Civil Engineering Technician (BA)	4-Year Degree	\$82,000
Technology (IT & Computing)	Software Developer	4-Year Degree	\$98,000
Technology (IT & Computing)	Computer Systems Analyst	4-Year Degree	\$98,000
Technology (IT & Computing)	Network / Systems Administrator	4-Year Degree	\$98,000
Technology (IT & Computing)	Cybersecurity Analyst	4-Year Degree	\$98,000
Technology (IT & Computing)	Database Administrator	4-Year Degree	\$98,000
Technology (IT & Computing)	IT Project Manager	4-Year Degree	\$98,000
Technology (IT & Computing)	Cloud / DevOps Engineer	4-Year Degree	\$98,000
Technology (IT & Computing)	Data Analyst	4-Year Degree	\$98,000
Transportation & Logistics	Transportation / Logistics Manager	4-Year Degree	\$78,000
Transportation & Logistics	Supply Chain Analyst	4-Year Degree	\$78,000
Transportation & Logistics	Operations / Distribution Manager	4-Year Degree	\$78,000
Transportation & Logistics	Purchasing / Procurement Specialist	4-Year Degree	\$78,000
Transportation & Logistics	Pilot (Commercial – Airlines)	4-Year Degree	\$78,000
Transportation & Logistics	Transportation Planner	4-Year Degree	\$78,000
— Master's Degree —			
Business & Finance	Financial Manager	Master's Degree	\$115,000
Business & Finance	HR Manager	Master's Degree	\$115,000
Business & Finance	Operations Manager	Master's Degree	\$115,000
Business & Finance	Compliance Officer (Senior)	Master's Degree	\$115,000
Creative & Media	Communications Manager	Master's Degree	\$88,000
Creative & Media	Creative Director	Master's Degree	\$88,000
Creative & Media	Media / Communications Professor	Master's Degree	\$88,000
Education & Human Services	Licensed Clinical Social Worker	Master's Degree	\$82,000
Education & Human Services	School Counselor	Master's Degree	\$82,000
Education & Human Services	Mental Health / Substance Abuse Counselor	Master's Degree	\$82,000
Education & Human Services	Marriage & Family Therapist	Master's Degree	\$82,000
Education & Human Services	Instructional Coordinator	Master's Degree	\$82,000
Engineering	Senior / Lead Engineer	Master's Degree	\$128,000
Engineering	Research & Development Engineer	Master's Degree	\$128,000
Engineering	Engineering Manager	Master's Degree	\$128,000
Health & Medical Support	Healthcare Administrator	Master's Degree	\$102,000
Health & Medical Support	Nurse Practitioner	Master's Degree	\$102,000
Health & Medical Support	Physician Assistant	Master's Degree	\$102,000
Health & Medical Support	Speech-Language Pathologist	Master's Degree	\$102,000
Health & Medical Support	Occupational Therapist	Master's Degree	\$102,000
Military	Senior Officer / Staff Officer	Master's Degree	\$96,000
Military	Military Psychologist / Social Worker	Master's Degree	\$96,000
Public Safety	Emergency Management Director	Master's Degree	\$98,000
Public Safety	Forensic Science Expert	Master's Degree	\$98,000
Public Safety	Criminal Justice Professor	Master's Degree	\$98,000
Service, Retail & Hospitality	Hospitality Director	Master's Degree	\$76,000
Service, Retail & Hospitality	Tourism & Hospitality Manager	Master's Degree	\$76,000
Skilled Trades & Construction	Construction Project Manager	Master's Degree	\$98,000
Skilled Trades & Construction	Facilities / Operations Director	Master's Degree	\$98,000
Technology (IT & Computing)	Software Engineer (Senior / Lead)	Master's Degree	\$128,000
Technology (IT & Computing)	Data Scientist / ML Engineer	Master's Degree	\$128,000
Technology (IT & Computing)	Computer & Information Research Scientist	Master's Degree	\$128,000
Technology (IT & Computing)	IT Director / CTO (entry)	Master's Degree	\$128,000
Transportation & Logistics	Logistics Director / Supply Chain Manager	Master's Degree	\$96,000
Transportation & Logistics	Operations Research Analyst	Master's Degree	\$96,000
— Doctoral / Professional Degree (See 'Doctoral & Professional Careers' sheet for full details) —			
Education	University Professor / Postsecondary Teacher	Doctoral or Professional Degree	\$103,470
Health & Medical	Physician (MD/DO)	Doctor of Medicine (MD or DO)	\$239,200
Health & Medical	Dentist (General)	Doctor of Dental Surgery (DDS or DMD)	\$166,300
Health & Medical	Pharmacist	Doctor of Pharmacy (PharmD)	\$140,920
Health & Medical	Physical Therapist	Doctor of Physical Therapy (DPT)	\$130,020
Behavioral Health	Clinical Psychologist	Doctor of Psychology (PsyD) or PhD	\$94,310
Law & Public Service	Attorney / Lawyer	Juris Doctor (JD)	\$125,990
Science & Technology	Research Scientist	Doctorate (PhD – Research)	\$130,000

Career Descriptions	Career	Description
Industry		
Business & Finance	Office Clerk / Administrative Assistant	Keeps an office running smoothly by answering phones, filing documents, scheduling meetings, and supporting the team with everyday tasks.
Business & Finance	Customer Service Representative	Helps customers solve problems, answer questions, and make sure they have a positive experience with a company.
Business & Finance	Bookkeeper	Records a company's daily financial transactions — like sales, payments, and expenses — so the numbers stay accurate and organized.
Business & Finance	Payroll / Tax Prep Specialist	Calculates employee paychecks and make sure taxes are correctly withheld and filed on time for individuals or businesses.
Business & Finance	Medical Billing & Coding Specialist	Translates medical procedures and diagnoses into codes used to bill insurance companies and process healthcare payments.
Business & Finance	Accounting Technician	Assists accountants by processing invoices, tracking spending, and preparing basic financial reports for a business.
Business & Finance	Real Estate Agent	Helps people buy, sell, or rent homes and properties, guiding them through the process from listing to closing.
Business & Finance	Paralegal / Legal Assistant	Supports lawyers by researching cases, organizing legal documents, and preparing materials for court or client meetings.
Business & Finance	Insurance Specialist	Helps clients choose the right insurance policies, processes claims, and explains coverage for things like health, home, or auto insurance.
Business & Finance	Financial Services Representative	Works at a bank or financial company helping customers open accounts, apply for loans, and manage their money.
Business & Finance	Accountant / Auditor	Prepares and reviews financial records to make sure a business's money is tracked correctly and taxes are filed accurately.
Business & Finance	Budget Analyst	Helps organizations plan how to spend their money by reviewing budgets, tracking costs, and recommending where to cut or invest.
Business & Finance	Financial Analyst	Studies financial data and market trends to help businesses or investors make smart decisions about where to put their money.
Business & Finance	Human Resources Specialist	Helps companies hire, onboard, and support employees, and handle things like benefits, policies, and workplace issues.
Business & Finance	Loan Officer	Reviews applications and decides whether to approve loans for people buying homes, starting businesses, or paying for school.
Business & Finance	Management Analyst / Consultant	Studies how a business operates and recommends ways to make it more efficient, save money, or solve problems.
Business & Finance	Marketing / Market Research Analyst	Gathers and analyzes data about customers and competitors to help businesses understand what people want and how to reach them.
Business & Finance	Project Manager	Plans, organizes, and leads projects from start to finish, making sure the team meets deadlines and stays within budget.
Business & Finance	Financial Manager	Oversees a company's financial health—managing investments, preparing reports, and guiding long-term money decisions.
Business & Finance	HR Manager	Leads a company's human resources team, setting policies for hiring, training, benefits, and employee relations.
Business & Finance	Operations Manager	Makes sure a business runs efficiently day-to-day by managing staff, processes, budgets, and logistics.
Business & Finance	Compliance Officer (Senior)	Makes sure a company follows all laws, regulations, and internal policies—protecting the business from legal and financial risk.
Creative & Media	Print / Production Technician	Operates the equipment used to print materials like brochures, packaging, or signage for businesses and publishers.
Creative & Media	Merchandise Displayer	Arranges products in stores or showrooms to make them look appealing and encourage customers to buy.
Creative & Media	Graphic Design Technician	Uses design software to create basic visual materials like flyers, logos, and social media graphics for clients or employers.
Creative & Media	Web Developer (Certificate)	Builds and maintains websites using coding languages like HTML and CSS, making sure they look good and work properly.
Creative & Media	Broadcast / Audio Technician	Operates cameras, microphones, and sound equipment for TV stations, radio shows, live events, or recording studios.
Creative & Media	Photographer's Assistant	Helps professional photographers set up equipment, manage lighting, and organize photos during shoots.
Creative & Media	Multimedia Technician	Creates and edits digital content—like videos, animations, and graphics—for websites, presentations, or marketing.
Creative & Media	Sound Engineering Technician	Records, mixes, and edits audio for music, podcasts, films, or live events to make sure everything sounds just right.
Creative & Media	Interpreter / Translator	Converts spoken or written words from one language to another so people can communicate across language barriers.
Creative & Media	Graphic Designer	Creates visual concepts—logos, layouts, illustrations, and marketing materials—that communicate ideas and attract audiences.
Creative & Media	Web Developer / UX Designer	Designs and builds websites and apps with a focus on making them easy, intuitive, and enjoyable for users to navigate.
Creative & Media	Journalist / News Reporter	Researches, investigates, and writes stories about current events for newspapers, websites, TV, or radio.
Creative & Media	Public Relations Specialist	Manages how a company or person is presented to the public, writing press releases and handling media relationships.
Creative & Media	Technical Writer	Turns complex information—like software instructions or safety manuals—into clear, easy-to-read documents for everyday users.
Creative & Media	Film / Video Producer	Oversees the creation of videos or films from concept to completion, managing budgets, schedules, and creative teams.
Creative & Media	Art Director	Leads the visual style of projects—like ad campaigns, magazines, or websites—making sure everything looks cohesive and on-brand.
Creative & Media	Communications Manager	Develops and oversees how an organization communicates with the public, employees, and media through various channels.
Creative & Media	Creative Director	Leads a creative team—setting the vision and style for advertising, branding, or media projects from start to finish.
Creative & Media	Media / Communications Professor	Teaches college students about journalism, media production, public relations, or communications at a university.
Education & Human Services	Teacher Aide / Paraprofessional	Assists lead teachers in the classroom by helping individual students, preparing materials, and supporting students with special needs.
Education & Human Services	School Bus Monitor	Rides the school bus to supervise students, maintain order, and make sure everyone stays safe during their commute.
Education & Human Services	Child Development Associate (CDA)	Cares for and educates young children in a daycare or preschool setting, supporting their growth and early learning.
Education & Human Services	Early Childhood Education Aide	Assists lead teachers in preschool or kindergarten classrooms, helping young children learn through play and structured activities.
Education & Human Services	Preschool Teacher (Certificate)	Teaches children ages 3–5, helping them develop language, motor, and social skills through games, stories, and activities.
Education & Human Services	Human Services Technician	Works in agencies or nonprofits connecting people in need with services like housing, food assistance, or counseling.
Education & Human Services	Social & Human Services Assistant	Helps social workers and counselors by interviewing clients, completing paperwork, and connecting them to community resources.
Education & Human Services	Community Health Worker	Serves as a bridge between your community and healthcare or social services, helping people access the support they need.
Education & Human Services	Elementary School Teacher	Teaches children in grades K–5, helping them build foundational skills in reading, writing, math, and science.
Education & Human Services	Middle School Teacher	Teaches students in grades 6–8 in a specific subject area while supporting their growth during a key transitional stage of life.
Education & Human Services	High School Teacher	Teaches a subject like math, English, history, or science to students in grades 9–12 and prepare them for college or careers.
Education & Human Services	Special Education Teacher	Works with students who have learning, physical, or emotional disabilities, creating personalized plans to help them succeed.
Education & Human Services	Social Worker (BSW)	Helps individuals and families navigate challenges like poverty, abuse, addiction, or mental health by connecting them to resources and support.
Education & Human Services	Probation / Correction Treatment Specialist	Monitors and supports people on probation or in the justice system, helping them meet requirements and build a path forward.
Education & Human Services	Licensed Clinical Social Worker	Provides therapy and counseling to individuals, families, or groups dealing with mental health, trauma, or crisis situations.
Education & Human Services	School Counselor	Support students' academic, social, and emotional development, helping them plan for college, careers, and personal challenges.
Education & Human Services	Mental Health / Substance Abuse Counselor	Provides therapy and support to people struggling with mental health issues, addiction, or emotional difficulties.
Education & Human Services	Marriage & Family Therapist	Provides counseling to couples and families, helping them resolve conflicts, improve communication, and strengthen relationships.
Education & Human Services	Instructional Coordinator	Develop and evaluate school curriculum and teaching materials, helping schools improve how and what students are taught.

Engineering	Engineering Technician (Drafting)	Creates technical drawings and blueprints using software, helping engineers turn designs into buildable plans.
Engineering	Quality Control Inspector	Examine products and materials during manufacturing to make sure they meet safety, quality, and performance standards.
Engineering	Engineering Technician (HVAC/Elec)	Assists engineers in installing, testing, and maintaining heating, cooling, or electrical systems in buildings.
Engineering	CAD Technician	Use computer-aided design (CAD) software to create precise technical drawings for buildings, machines, or products.
Engineering	Surveying Technician	Assists land surveyors in measuring and mapping land, recording data that's used for construction and property boundaries.
Engineering	Civil Engineering Technician	Helps civil engineers design and build roads, bridges, and water systems by collecting data and preparing plans.
Engineering	Electrical Engineering Technician	Assists electrical engineers in designing and testing circuits, wiring systems, and electronic equipment.
Engineering	Mechanical Engineering Technician	Helps mechanical engineers build, test, and maintain machines, tools, and mechanical systems.
Engineering	Industrial Engineering Technician	Assists in improving manufacturing processes by studying workflow, measuring efficiency, and testing equipment.
Engineering	Civil Engineer	Designs and oversee construction of infrastructure like roads, bridges, dams, and water systems that communities depend on.
Engineering	Mechanical Engineer	Designs and build mechanical systems and machines — from car engines to medical devices — that power everyday life.
Engineering	Electrical / Electronics Engineer	Designs and develop electrical systems and electronic devices, from power grids to circuit boards and communication systems.
Engineering	Aerospace Engineer	Designs aircraft, spacecraft, and missiles, working on everything from aerodynamics to propulsion and safety systems.
Engineering	Chemical Engineer	Use chemistry and engineering principles to design processes that turn raw materials into useful products like fuel, medicine, or food.
Engineering	Industrial Engineer	Improve manufacturing and production processes to eliminate waste, reduce costs, and make systems more efficient.
Engineering	Environmental Engineer	Develop solutions to environmental problems like pollution, waste disposal, and clean water access using engineering principles.
Engineering	Biomedical Engineer	Designs medical devices and equipment — like artificial limbs, imaging machines, or diagnostic tools — that improve patient care.
Engineering	Nuclear Engineer	Develop processes and systems that use nuclear energy for power generation, medicine, or research — safely and efficiently.
Engineering	Senior / Lead Engineer	Lead engineering projects and teams, making high-level design decisions and mentoring junior engineers.
Engineering	Research & Development Engineer	Invent and test new technologies or engineering solutions, pushing the boundaries of what's currently possible.
Engineering	Engineering Manager	Oversees engineering departments, managing teams, budgets, and technical projects to ensure successful outcomes.
Health & Medical Support	Home Health Aide / Personal Care Aide	Assists elderly, disabled, or ill individuals at home with daily tasks like bathing, dressing, and meal preparation.
Health & Medical Support	Medical Records Clerk	Organize, maintain, and process patients' medical files, making sure records are accurate, secure, and accessible.
Health & Medical Support	Certified Nursing Assistant (CNA)	Provides direct patient care in hospitals or nursing homes — bathing, feeding, taking vitals, and assisting with mobility.
Health & Medical Support	Medical Assistant	Support doctors and nurses by taking patient histories, preparing exam rooms, drawing blood, and handling administrative tasks.
Health & Medical Support	Dental Assistant	Assists dentists during procedures, prepare patients and equipment, take X-rays, and help patients understand dental care.
Health & Medical Support	Pharmacy Technician	Works under a pharmacist to fill prescriptions, manage inventory, and help patients pick up their medications correctly.
Health & Medical Support	EMT / Emergency Medical Technician	Responds to emergency calls, assess patients at the scene, provide first aid, and transport them to the hospital.
Health & Medical Support	Veterinary Assistant	Helps veterinarians and technicians care for animals in clinics — feeding, restraining, and monitoring patients.
Health & Medical Support	Licensed Practical Nurse (LPN)	Provides basic nursing care under the supervision of RNs and doctors — taking vitals, giving medications, and caring for patients.
Health & Medical Support	Registered Nurse (RN)	Assesses patients, develops care plans, administers medications, and coordinates with doctors to deliver hands-on medical care.
Health & Medical Support	Dental Hygienist	Cleans patients' teeth, takes X-rays, examines gums, and educates people on good oral hygiene practices.
Health & Medical Support	Radiologic Technologist	Operates X-ray, MRI, and CT scan equipment to capture medical images that help doctors diagnose conditions.
Health & Medical Support	Respiratory Therapist	Treats patients with breathing disorders—like asthma or pneumonia—using ventilators, oxygen therapy, and breathing exercises.
Health & Medical Support	Surgical Technologist	Prepares the operating room, sterilizes equipment, and assists surgeons during procedures by passing instruments and maintaining a sterile field.
Health & Medical Support	Medical Lab Technician	Performs lab tests on blood, urine, and tissue samples to help doctors diagnose diseases and monitor patient health.
Health & Medical Support	Diagnostic Medical Sonographer	Operates ultrasound equipment to capture images of organs and tissues inside the body, helping doctors make diagnoses.
Health & Medical Support	Nuclear Medicine Technologist	Administers radioactive drugs and uses specialized scanners to create images of the body's organs for diagnostic purposes.
Health & Medical Support	Health Information Technologist	Manages and secures patients' digital health records, making sure data is accurate, complete, and properly coded.
Health & Medical Support	Health Services Manager (entry)	Assists in managing a department or clinic, overseeing schedules, staff, budgets, and compliance with healthcare regulations.
Health & Medical Support	Health Educator	Teaches communities and individuals about healthy behaviors, disease prevention, and how to access health resources.
Health & Medical Support	Medical & Health Services Coordinator	Coordinates patient care across departments or providers, making sure services are organized and nothing falls through the cracks.
Health & Medical Support	Occupational Therapy Assistant (advanced)	Helps occupational therapists by working directly with patients on daily living skills after injury, illness, or disability.
Health & Medical Support	Healthcare Administrator	Manages the operations of a hospital, clinic, or health system—overseeing staff, budgets, policies, and patient services.
Health & Medical Support	Nurse Practitioner	Diagnoses and treats conditions, prescribe medications, and provide primary care—similar to a doctor, with advanced nursing training.
Health & Medical Support	Physician Assistant	Works alongside doctors to examine patients, diagnose illnesses, order tests, and prescribe treatments in clinical settings.
Health & Medical Support	Speech-Language Pathologist	Assesses and treats people with communication and swallowing disorders—helping patients of all ages regain or improve their speech.
Health & Medical Support	Occupational Therapist	Helps people recover from injury or illness by teaching them how to perform everyday tasks like dressing, cooking, or writing.
Military	Enlisted – Infantry / Combat Arms	Serves as a frontline soldier, trained in weapons, tactics, and combat operations to defend and protect the nation.
Military	Enlisted – Administrative / Clerical	Handles record-keeping, paperwork, and office operations that keep military units organized and running efficiently.
Military	Enlisted – Logistics / Supply	Manages the movement and storage of military equipment, food, fuel, and supplies to support troops in the field.
Military	Enlisted – Mechanics / Maintenance	Maintains and repairs military vehicles, aircraft, or weapons systems, keeping critical equipment ready and operational.
Military	Enlisted – Communications / IT Support	Sets up and maintains communication systems—radios, networks, and satellite equipment—that connect military units.
Military	Enlisted – Medical / Healthcare Support	Provides emergency and routine medical care to soldiers and their families, working as a medic or healthcare technician.
Military	Enlisted – Intelligence Analyst	Collects, analyzes, and reports information about potential threats to help military leaders make informed decisions.
Military	Enlisted – Cybersecurity Specialist	Protects military computer networks and systems from hackers and cyberattacks, keeping sensitive data secure.
Military	Enlisted – Nuclear / Technical Specialist	Operates and maintains highly specialized nuclear, chemical, or advanced technical systems that require intensive training.
Military	Warrant Officer	Serves as a highly skilled technical expert in a specific field—like aviation or intelligence—serving between enlisted and officer ranks.
Military	Commissioned Officer – O-1 (2nd Lt / Ensign)	Serves as an entry-level military officer who leads small units, plans missions, and is responsible for the welfare of your soldiers or sailors.
Military	Commissioned Officer – O-2 (1st Lt / Lt. JG)	Serves as a junior officer with growing leadership responsibilities, managing larger teams and more complex missions than an O-1.
Military	Judge Advocate (JAG) Officer	Serves as a military attorney who provides legal advice, represents service members, and handles military law and justice cases.
Military	Military Intelligence Officer	Leads teams that gather and analyze intelligence, helping commanders understand enemy capabilities and intentions.
Military	Medical / Dental Officer	Serves as a licensed physician or dentist who serves military personnel, providing medical care while serving as a commissioned officer.

Military	Senior Officer / Staff Officer	Leads at the strategic level—commanding large units, advising generals, and shaping military policy and planning.
Military	Military Psychologist / Social Worker	Provides mental health and counseling services to service members and their families, supporting resilience and psychological well-being.
Public Safety	Security Guard	Protects people and property by monitoring buildings, checking credentials, and responding to incidents or suspicious activity.
Public Safety	Correctional Officer / Jailer	Oversees individuals who are incarcerated, maintaining safety and order inside jails and prisons.
Public Safety	Bailiff	Maintains order and security in a courtroom, protecting the judge, jury, and public during legal proceedings.
Public Safety	Transportation Security Screener (TSA)	Screens passengers and baggage at airports to prevent dangerous items from getting on planes and keep air travel safe.
Public Safety	Parking Enforcement Officer	Patrols streets and parking areas, issuing citations for violations and ensuring traffic and parking laws are followed.
Public Safety	Firefighter	Responds to fires, accidents, and emergencies—rescuing people, extinguishing flames, and providing first aid on the scene.
Public Safety	EMT / Paramedic	Responds to medical emergencies, providing life-saving treatment on the scene and transporting patients to hospitals.
Public Safety	Dispatcher (Police / Fire / EMS)	Answers emergency calls, gathers critical information, and sends the right police, fire, or medical units to the scene quickly.
Public Safety	Police / Sheriff's Patrol Officer	Patrols communities, responds to calls, investigates crimes, enforces laws, and builds relationships to keep neighborhoods safe.
Public Safety	Transit / Railroad Police	Enforces laws and maintains safety on public transit systems—buses, trains, and subways—and the surrounding areas.
Public Safety	Animal Control Officer	Responds to calls about stray, injured, or dangerous animals, enforcing local animal laws and connecting animals with care.
Public Safety	Private Detective / Investigator	Conducts investigations for individuals or businesses—locating people, gathering evidence, and researching backgrounds.
Public Safety	Probation Officer	Supervises people who have been placed on probation, helping them meet legal requirements and avoid returning to crime.
Public Safety	Criminal Investigator / Detective	Investigates crimes by collecting evidence, interviewing witnesses, and building cases to identify and arrest suspects.
Public Safety	Fish & Game Warden	Enforces wildlife and environmental laws, protecting natural resources and investigating illegal hunting or fishing activity.
Public Safety	Fire Inspector / Investigator	Inspects buildings for fire code violations and investigates the cause and origin of fires to prevent future incidents.
Public Safety	Intelligence Analyst (Civilian)	Analyzes data and information about threats or criminal activity to help law enforcement and government agencies make informed decisions.
Public Safety	Emergency Management Director	Plans and coordinates how communities prepare for, respond to, and recover from natural disasters and major emergencies.
Public Safety	Forensic Science Expert	Analyzes physical evidence—like DNA, fingerprints, or chemicals—from crime scenes to support criminal investigations.
Public Safety	Criminal Justice Professor	Teaches college-level courses in law, criminology, and the justice system, preparing students for careers in public safety and law.
Service, Retail & Hospitality	Retail Sales Associate	Assists customers in stores—helping them find products, answering questions, and processing purchases at the register.
Service, Retail & Hospitality	Cashier / Checker	Scans and processes customer purchases at checkout, handles payments, and provides friendly, efficient customer service.
Service, Retail & Hospitality	Food Service Worker / Cook	Prepares and serves food in restaurants, cafeterias, or fast food settings, following recipes and safety standards.
Service, Retail & Hospitality	Hotel Front Desk Clerk	Checks guests in and out, manages reservations, answers questions, and makes sure hotel visitors have a great experience.
Service, Retail & Hospitality	Housekeeper / Janitorial Staff	Cleans and maintains rooms, offices, or facilities so they are safe, sanitary, and welcoming for guests and workers.
Service, Retail & Hospitality	Customer Service Rep (Retail)	Handles customer inquiries, complaints, and returns by phone, online, or in person—resolving issues quickly and professionally.
Service, Retail & Hospitality	Cosmetologist / Barber / Esthetician	Cuts hair, applies makeup, performs skin treatments, or provides other personal care services to help clients look and feel their best.
Service, Retail & Hospitality	Personal Trainer / Fitness Instructor	Designs and leads workout programs to help clients improve their health, strength, and fitness safely and effectively.
Service, Retail & Hospitality	Pharmacy Tech (Retail)	Works in a retail pharmacy filling prescriptions, managing inventory, and helping customers with medication questions at the counter.
Service, Retail & Hospitality	Event Coordinator (Associate)	Helps plan and organize events like weddings, conferences, or parties by coordinating vendors, logistics, and schedules.
Service, Retail & Hospitality	Restaurant Supervisor	Oversees daily operations in a restaurant—managing staff, ensuring food quality, and making sure customers have a great experience.
Service, Retail & Hospitality	Travel Agent	Helps clients plan trips by booking flights, hotels, and activities while finding deals that fit their budget and interests.
Service, Retail & Hospitality	Retail Manager	Runs a store—managing employees, tracking inventory, setting schedules, and making sure sales and service goals are met.
Service, Retail & Hospitality	Hotel / Lodging Manager	Oversees all operations of a hotel—staffing, guest services, maintenance, and finances—to ensure a quality guest experience.
Service, Retail & Hospitality	Food Service Manager	Manages a restaurant or dining facility, overseeing staff, food quality, safety compliance, and customer satisfaction.
Service, Retail & Hospitality	Event Planner	Manages every detail of events—from venue selection and catering to entertainment and day-of coordination.
Service, Retail & Hospitality	Marketing Specialist (Hospitality)	Promotes hotels, restaurants, or tourism businesses through advertising, social media, and campaigns that attract guests.
Service, Retail & Hospitality	Hospitality Director	Leads the strategic direction of hospitality operations—setting standards for guest experience, staff training, and business growth.
Service, Retail & Hospitality	Tourism & Hospitality Manager	Oversees tourism programs or hospitality services, developing experiences that attract visitors and drive economic growth.
Skilled Trades & Construction	Construction Laborer	Performs hands-on physical work at job sites—clearing debris, carrying materials, and assisting skilled tradespeople.
Skilled Trades & Construction	Roofer	Installs, repairs, and replaces roofs on homes and buildings using shingles, metal, or other weatherproofing materials.
Skilled Trades & Construction	Painter (Construction)	Applies paint and coatings to buildings, walls, and structures to protect surfaces and improve their appearance.
Skilled Trades & Construction	Drywall / Ceiling Tile Installer	Hangs and finishes drywall or ceiling panels in buildings, creating smooth interior walls ready for painting.
Skilled Trades & Construction	Landscaper / Groundskeeper	Maintains lawns, gardens, and outdoor spaces by mowing, planting, trimming, and caring for trees and plants.
Skilled Trades & Construction	HVAC Technician	Installs, repairs, and maintains heating, cooling, and ventilation systems that keep homes and buildings comfortable year-round.
Skilled Trades & Construction	Electrician (Journeyman)	Installs and repairs electrical wiring, outlets, and systems in homes, businesses, and industrial facilities.
Skilled Trades & Construction	Plumber (Journeyman)	Installs and repairs pipes, fixtures, and water systems that supply clean water and remove waste from buildings.
Skilled Trades & Construction	Welder / Cutter	Uses heat and specialized equipment to join or cut metal parts for construction, manufacturing, or repair projects.
Skilled Trades & Construction	Automotive Technician / Mechanic	Diagnoses, treats, and repairs automobiles—fixing engines, brakes, transmissions, and electrical systems to keep vehicles running safely.
Skilled Trades & Construction	Carpenter	Builds, installs, and repairs structures made of wood and other materials—from framing homes to crafting custom cabinets.
Skilled Trades & Construction	Sheet Metal Worker	Fabricates and installs metal products—like ductwork, gutters, and roofing—using precision tools and techniques.
Skilled Trades & Construction	Elevator Installer / Repairer	Installs, maintains, and repairs elevators, escalators, and moving walkways, following strict safety codes and standards.
Skilled Trades & Construction	Industrial Machinery Mechanic	Maintains and repairs the machines used in factories and production facilities so manufacturing can run without interruption.
Skilled Trades & Construction	Construction & Building Inspector	Inspects buildings and construction projects to verify they meet safety codes, zoning laws, and contract specifications.
Skilled Trades & Construction	Construction Manager (entry)	Assists in planning and supervising construction projects—coordinating workers, tracking progress, and managing resources.
Skilled Trades & Construction	Architectural Drafter	Creates detailed technical drawings and plans for buildings based on specifications from architects and engineers.
Skilled Trades & Construction	Civil Engineering Technician (BA)	Supports civil engineers by preparing plans, analyzing data, and helping manage infrastructure projects like roads and bridges.
Skilled Trades & Construction	Construction Project Manager	Leads construction projects from planning to completion—managing contractors, budgets, timelines, and client expectations.
Skilled Trades & Construction	Facilities / Operations Director	Oversees the physical operations of buildings or campuses—maintenance, safety systems, utilities, and vendor contracts.
Technology (IT & Computing)	IT Help Desk Technician	Serves as the first point of contact when someone has a computer problem—troubleshooting issues and helping users get back on track.
Technology (IT & Computing)	Data Entry Specialist	Inputs, updates, and maintains information in computer systems and databases, making sure records are accurate and organized.

Technology (IT & Computing)	IT Support Specialist (Certificate)	Installs and configures hardware and software, resolves technical issues, and supports users across an organization's systems.
Technology (IT & Computing)	Cybersecurity Technician	Monitors networks and systems for security threats, responds to breaches, and helps protect an organization's digital assets.
Technology (IT & Computing)	Web Developer (Bootcamp / Certificate)	Builds and maintains websites using coding languages, creating pages that look good and function smoothly for users.
Technology (IT & Computing)	Graphic Designer (Digital / Certificate)	Creates visual content for websites, apps, and digital marketing using design software and creative skills.
Technology (IT & Computing)	Network Support Technician	Installs, configures, and troubleshoots the network equipment—routers, switches, and cables—that keeps organizations connected.
Technology (IT & Computing)	Computer User Support Specialist	Provides technical help to computer users, walking them through problems with hardware, software, and connectivity.
Technology (IT & Computing)	Web Developer (Associate)	Designs and codes websites and web applications, turning wireframes and ideas into fully functional digital experiences.
Technology (IT & Computing)	Software Developer	Writes the code that powers apps, websites, and software systems—building the digital tools that billions of people use every day.
Technology (IT & Computing)	Computer Systems Analyst	Studies how an organization uses technology and recommend changes to improve efficiency, security, and performance.
Technology (IT & Computing)	Network / Systems Administrator	Manages and maintains an organization's computer networks and servers, keeping systems running reliably and securely.
Technology (IT & Computing)	Cybersecurity Analyst	Protects organizations from hackers by monitoring for threats, analyzing vulnerabilities, and responding to security incidents.
Technology (IT & Computing)	Database Administrator	Designs manages, and maintains the databases that store critical information, ensuring data is accessible, accurate, and secure.
Technology (IT & Computing)	IT Project Manager	Leads technology projects—coordinating developers, designers, and stakeholders to deliver software or systems on time and on budget.
Technology (IT & Computing)	Cloud / DevOps Engineer	Builds and manages the systems that allow software to be developed, tested, and deployed quickly and reliably in the cloud.
Technology (IT & Computing)	Data Analyst	Collects and interprets large amounts of data, turning raw numbers into insights that help businesses make better decisions.
Technology (IT & Computing)	Software Engineer (Senior / Lead)	Designs complex software systems, mentors junior developers, and makes architectural decisions that shape entire products.
Technology (IT & Computing)	Data Scientist / ML Engineer	Builds algorithms and machine learning models that allow computers to learn from data and make predictions or decisions.
Technology (IT & Computing)	Computer & Information Research Scientist	Conducts advanced research to develop new computing technologies, algorithms, and methods that solve difficult problems.
Technology (IT & Computing)	IT Director / CTO (entry)	Oversees an organization's entire technology strategy—managing teams, budgets, and systems to align IT with business goals.
Transportation & Logistics	Delivery Driver	Transports packages and goods from warehouses or stores to homes and businesses, following routes to deliver on time.
Transportation & Logistics	Warehouse Worker / Material Handler	Receives, stores, and moves products in a warehouse—picking orders, loading trucks, and keeping inventory organized.
Transportation & Logistics	Bus / Transit Driver	Operates a public bus or transit vehicle, safely transporting passengers along scheduled routes in a community.
Transportation & Logistics	CDL Truck Driver (Class A or B)	Drives large commercial trucks—semis, tankers, or flatbeds—hauling freight long distances across the country.
Transportation & Logistics	Diesel Mechanic / Technician	Maintains and repairs diesel-powered vehicles and equipment—like trucks, buses, and construction machinery.
Transportation & Logistics	Heavy Equipment Operator	Operates bulldozers, cranes, excavators, and other large machinery at construction and industrial job sites.
Transportation & Logistics	Air Traffic Control Specialist	Directs the movement of aircraft in the sky and on the ground, communicating with pilots to keep air travel safe.
Transportation & Logistics	Logistics / Supply Chain Technician	Helps coordinate the flow of products from suppliers to customers, tracking shipments and resolving delivery issues.
Transportation & Logistics	Aircraft Mechanic / Avionics Tech	Inspects, maintains, and repairs aircraft engines and systems to make sure planes are safe and airworthy.
Transportation & Logistics	Transportation / Logistics Manager	Oversees shipping, receiving, and distribution operations—managing staff, carriers, and budgets to move goods efficiently.
Transportation & Logistics	Supply Chain Analyst	Analyzes data to identify inefficiencies in the supply chain and recommend improvements that save time and money.
Transportation & Logistics	Operations / Distribution Manager	Manages warehouse or distribution center operations—overseeing staff, inventory, shipping, and receiving processes.
Transportation & Logistics	Purchasing / Procurement Specialist	Researches vendors, negotiates contracts, and purchases the goods and services an organization needs at the best possible value.
Transportation & Logistics	Pilot (Commercial – Airlines)	Flies commercial aircraft, transporting passengers or cargo safely from one destination to another.
Transportation & Logistics	Transportation Planner	Develops plans and policies for how people and goods move through cities and regions—roads, transit, and freight systems.
Transportation & Logistics	Logistics Director / Supply Chain Manager	Leads an organization's entire supply chain strategy—from sourcing raw materials to delivering finished products to customers.
Transportation & Logistics	Operations Research Analyst	Uses math and data analysis to help organizations solve complex problems in logistics, scheduling, and resource allocation.
Doctoral & Professional	University Professor / Postsecondary Teacher	Teaches courses at a college or university in an area of expertise, conducts research, and helps students grow intellectually and professionally.
Doctoral & Professional	Physician (MD/DO)	Diagnoses and treats and treat illnesses, injuries, and diseases—examining patients, ordering tests, prescribing medications, and coordinating their overall care.
Doctoral & Professional	Dentist (General)	Examines, diagnoses, and treats problems with patients' teeth and gums—performing cleanings, fillings, extractions, and other dental procedures.
Doctoral & Professional	Pharmacist	Dispenses prescription medications, counsels patients on how to take them safely, and works with doctors to ensure drugs are used effectively.
Doctoral & Professional	Physical Therapist	Helps patients recover from injuries, surgery, or illness by designing and guiding exercise programs that restore movement and reduce pain.
Doctoral & Professional	Clinical Psychologist	Assesses and treats patients with mental health conditions—like depression, anxiety, or trauma—using therapy and evidence-based techniques.
Doctoral & Professional	Attorney / Lawyer	Advises clients on legal matters, represents them in court, drafts legal documents, and helps navigate the justice system.
Doctoral & Professional	Research Scientist	Conducts experiments and studies to discover new knowledge—pushing the boundaries of science, technology, medicine, or social understanding.

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